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For Immediate Release

## INTECH ADDS NEW CONSULTANT-RELATIONS REPRESENTATIVE

## Adam Craig, CFA, Hired as Managing Director, Consultant Relations

West Palm Beach, Florida. – INTECH Investment Management LLC (INTECH) announced today the addition of Adam Craig, CFA, to its consultant relations team. In his role as managing director, Craig, who joined the firm on April 14, 2014, will work to establish and further retain relationships with investment consultants to increase their understanding and endorsement of INTECH's products and services. He reports to Phillip Leonardi, CFA, senior managing director, head of consultant relations.

"The demand from institutional investors for risk-managed investment strategies that generate alpha continues to grow, and consultants play a critical role in the investment-decision process," said Leonardi. "Adam's history of working with consultants will help to ensure that our capabilities are understood by the appropriate investor base and that we continue to provide the highest level of service to consultants," he added.

INTECH executive vice president and head of global client development, John F. Brown, said, "We welcome Adam to our team and know that his experience and skill set will help us continue the longstanding tradition of providing excellent service to the consultants who provide advice to our clients. We are very pleased to have Adam join INTECH."

Added Craig, "I am pleased to be working with a firm whose capabilities are focused on delivering a balance between consistent alpha, over time, and disciplined risk management. If markets remain volatile, pursuing alpha within a risk-managed framework will become even more important to consultants and their clients. These are the principles upon which INTECH was founded more than 25 years ago, and what I believe is the real value INTECH brings to consultants and their clients."

Mr. Craig has 21 years of investment management and consulting experience. Most recently he held the position of director, consultant relations and business development at Analytic Investors. Before that, he spent more than four years at Columbia Management as vice president, director of consultant relations. He was also senior investment consultant and principal at Mercer Investment Consulting, after starting his career at Towers Watson. Adam received a Bachelor of Science degree in Mathematics from The Pennsylvania State University

and is a CFA charter holder. Adam is a founding board member of The Boston Investment Professionals Association, Inc.

## **About INTECH**

For more than 25 years, global investment manager INTECH has been offering institutional investors highly disciplined, mathematical equity strategies that seek long-term returns in excess of the target benchmark, while attempting to reduce the risk of significant underperformance relative to that benchmark. Since 1987, INTECH has been generating alpha by taking advantage of stock-price volatility while limiting relative risk and trading costs. The company's global headquarters is located in West Palm Beach, Florida, with its research office in Princeton, New Jersey, and an international division in London. As of December 31, 2013, INTECH had approximately \$47.6 billion under management and 84 employees worldwide. INTECH was named a "Best Places to Work in Money Management" company by *Pensions & Investments*. INTECH is an independently managed subsidiary of Janus Capital Group Inc. (NYSE: JNS), based in Denver.

## **About Janus Capital Group Inc.**

Janus Capital Group (JCG) is a global investment firm offering strategies from three individual investment boutiques: Janus Capital Management LLC ("Janus"), INTECH Investment Management LLC ("INTECH") and Perkins Investment Management LLC ("Perkins"). Each manager employs a research-intensive approach that is distinct within its respective asset class. This multi-boutique approach enables the firm to provide style-specific expertise across an array of strategies, including growth, value and mathematical equities, fixed income and alternatives through one common distribution platform. At the end of September 2013, JCG managed \$166.7 billion in assets for shareholders, clients and institutions around the globe. Based in Denver, Colorado, JCG also has offices in Frankfurt, The Hague, Paris, London, Milan, Munich, Zurich, Singapore, Hong Kong, Tokyo, Melbourne, Dubai and Taipei.

Past performance does not guarantee future results. Investing involves risk including the possible loss of principal and fluctuation in value.

 $\gamma_{\pi}^* = \frac{1}{2} \left( \sum_i \pi_i \sigma_i^2 - \sum_{ii} \pi_i \pi_j \sigma_{ij} \right)$ 

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